

MASSIMO PUGLIESE

Roma 20 agosto 1976

All'Illustrissimo Signor

Professor J. MANNIELLO
Ambasciata U.S.A.

R O M A

A conclusione dei numerosi incontri e colloqui degli
scorsi mesi, e dopo la proiezione effettuata ieri sera,
Le trasmetto:

- una busta contenente un nastro impressionato
con video-registratore National -N.V.-3082
- uno schema di contratto preliminare
- una breve relazione tecnica con note esplicative
sulle sette prove effettuate e documentate
nel nastro predetto
- tutti i reperti relativi alle prove suddette
- una piastra di ferro (spessore 4 cm.) utilizzata
in una precedente prova e della quale Ella
ha visionato la relativa video-cassetta,

con l'intesa che Ella farà proseguire il tutto all'organo co-
tente del Governo USA.

Il Gruppo da me rappresentato attende di conoscere mio tramite
il nome della Persona che le Autorità USA designeranno qual
rappresentante per la firma del contratto, entro il giorno 31
agosto 1976.

Le sarò grato se vorrà controfirmare per ricevuta
copia della presente lettera.

Distinti saluti

Massimo Pugliese
Via Cesare Ferrero di Cambiano
Roma

70 August 1976
PROF. J. MANNIELLO
SCIENCE AND TECHNOLOGY ATTACHE
AMERICAN EMBASSY
APO NEW YORK 09794

68
4671
DR. MASSIMO PUGLIESE

(A) ROMA VIA CESARE FERRERO 51 CAMBIANO 82 TELEFONO 3888110
(U) ROMA VIA TEVERE 17 TELEFONO 67992113 - 8449129

ROMA 8/9/'75

Dear Sir,

apart from interview that we have tomorrow, y'm
obliged to report to you that, if within 15 th. m. we no reach
an agreement positive, the group who y'm agent for a firm shall
consider himself free from every engagement and is authorized
the develop of own accion towards direccions that he shall dee-
med it convenient.

y beg you urgently, to will draw attention to
the above mentioned problem to concerned organs from you.

your faithfully
Massimo Pugliese

Chiarissimo Signor
Prof. J. MANNIELLO
Ambasciata USA
R O M A

EMBASSY OF THE
UNITED STATES OF AMERICA
Rome, Italy

September 10, 1976

4674

Dr. Massimo Pugliese
Via Cesare Ferrero di Cambiano 82
Roma

Dear Dr. Pugliese:

The purpose of this letter is to reflect our interest in continuing discussions and for the performance of a simple demonstration of your system at the earliest possible time (preferably within ten days).

We propose that by furnishing you certain materials whose composition you will be told, your system will demonstrate the performance indicated in the video tapes (2) that I and my colleagues have observed. The site of the demonstration and the manner of reaching that site and the control of the American observers will be at your complete direction. The number of Americans will be limited to a maximum of four, whose identities and biographic data will be furnished to you. Upon completion of the test, the senior American representative will be prepared to suggest to you a date in the near future for a meeting in Washington to discuss this entire matter in detail. The subject matter would include timing and possible modalities, including technical, financial and legal aspects, of any possible agreement between the parties concerned.

Sincerely,

John B. Manniello
John B. Louis Manniello

THE UNITED STATES OF AMERICA

OFFICIAL BUSINESS

SC1 John B.L. Manniello
American Embassy
Via V. Veneto 119
00187 Rome

Dr. Massimo Pugliese
Via Cesare Ferrero di Cambiano 82
Roma

28-X-1976

Man

DR. MASSIMO PUGLIESE

(A) ROMA VIA CESARE FERRERO 61 CAMBIANO 85 TELEFONO 3988110

(U) ROMA VIA TEVERE TELEFONO 4799255 - 8449129

Roma 16 settembre 1976

Egregio Professor Manniello,

il Gruppo Europeo, esaminata la Sua pregiata del 10 settembre c.m., rileva che la richiesta di un nuovo esperimento, senza peraltro l'assunzione di concrete e precise obbligazioni della controparte, esula dai termini dell'accordo proposto al Governo Usa con lo schema di contratto trasmesso con lettera del 20 agosto u.s.

L'esperimento effettuato sui materiali da Lei fornitici, d'altro canto, aveva lo scopo di offrire una ulteriore dimostrazione convincente almeno per la stipula di un contratto preliminare condizionato. Di tale schema, il Governo Usa non sembra averne tenuto conto alcuno, ove si consideri che nessuna controproposta ci è stata formulata.

Riteniamo di aver tenuto nel corso della trattativa un comportamento ineccepibile, e, mentre Le esprimo il mio rammarico per non essere riusciti a raggiungere l'auspicato accordo, La ringrazio della preziosa ed autorevole collaborazione prestatami.

La prego di volermi cortesemente mettere in grado di restituire al Gruppo Europeo il nastro video-tape ed i reperti dei materiali sottoposti alle prove di laboratorio.

Con i sensi della mia più viva stima, voglia gradire i più distinti ossequi e cordami.

Massimo Pugliese

Illustrissimo Signor

Prof. J.B. MANNIELLO

Ambasciata Usa

EMBASSY OF THE
UNITED STATES OF AMERICA
Rome, Italy

September 18, 1976

Dr. Massimo Pugliese
Via Cesare Ferrero di Cabiano 82
Roma

Dear Dr. Pugliese:

At the conclusion of the meeting of September 17, 1976, at which the representative of the United States Government, Mr. Matthew Tutino, was present, we confirm the interest of the United States Government for the acquisition of the system you have proposed.

Mr. Tutino is returning to Washington, D.C. today and will report to Washington the position and requirements of your group. He will do his best to negotiate an agreement and facilitate the conclusion of an understanding for the benefit of both parties.

We understand the urgency of the project and will proceed with priority and maximum urgency.

Sincerely,

J. B. Manniello
John B. Louis Manniello
Counselor of Embassy for
Scientific and Technological
Affairs

DIRECTOR OF DEFENSE RESEARCH AND ENGINEERING
WASHINGTON, D. C. 20301

30 September 1976

Dr. Matthew E. Tutino
141 Deer Ridge Road
Basing Ridge, New Jersey 07920

Dear Dr. Tutino:

From our discussions over the past several weeks we concur that the group in question may have something of value. We have agreed with the idea of conducting a test as discussed with you and we are prepared to give you the required data that we believe would make these tests feasible. Upon doing so, and if the test is judged successful, we would be prepared to sit down to meaningful negotiations.

Sincerely,


Robert N. Parker
Acting Director of Defense
Research and Engineering

Dr. Massimo Pugliese
Via Cesare Ferrero di Cambiano 82

ROMA

Delivered by 11/25/76



DR. MASSIMO PUGLIESE

(A) ROMA VIA CESARE FERRERO DI CAMBIANO 82 TELEFONO 3888110
(U) ROMA VIA Tevere 19 TELEFONO 6799255 - 8449129

7 October, 1976

Mr. Matthew Tutino
141 Deer Ridge Road
Basking Ridge, New Jersey

Dear Mr. Tutino

It is recognized and accepted as agreeable that your participation in this transaction as referred to in our letter to you dated 7 October, 1976 copy attached that you will add any amount of money to our basic requirement from the U S Government to cover your services on our behalf. Therefore said amounts exceeding our basic pre determined requirement and disclosed to you in advance, will be deposited in an account of your choice simultaneously with the release of funds by the U S Government or private entity to us.

Sincerely,

Dr. Massimo Pugliese
Representative of
"Gruppo Europeo"

DR. MASSIMO PUGLIESE

(A) ROMA VIA CESARE FERRERO 10 CAMBIANO 82 TELEFONO 3988110
(U) ROMA VIA TEVERE 15 TELEFONO 6799235 - 8449129

Rome, 7 October 1976

Dear Sir,

Following our correspondence with Your Embassy, and after our meetings in Rome with You, the "Gruppo Europeo" charged myself to inform You that, being ^{eliminated} ~~exceeded~~ the last conflict of opinion which made our negotiations very difficult, it is now possible to proceed for the required test by Your Government.

Our technicians are already prearranging necessary equipments and they hope possible to carry out as soon as possible the trial. On this subject we must frankly tell You, without concealing our apprehension, that are existing some technical difficulties never faced by our people. During next days we will ask to You the necessary data for each of five "apparata"; on one of those we shall try to proceed. Our "system" have no limits: the only difficulties consist in to realize the "contacts".

If our efforts will not come to conclusion, our people shall effectuate the other forecast test, ^{equally satisfactory} ~~but not as probative~~, in accordance with detailed instructions that You shall communicate to us. This stated, in accordance with our agreements, I beg You to confirm that, after ^{it} ~~to be~~ carried out the above mentioned test, Your Government deputy shall stipulate the agreement accordingly with the general lines contained in the draft submitted to You.

In any event it must be pointed out that the "Gruppo Europeo" is strongly asking to maintain the self-autonomy in research for a maximum time of three years. This self-autonomy is not conceived in a strict rule and all can depend from faith that is possible to establish with our scientists. From our part we confirm to Your Government the full liberty to verify the performance of the "system" in each phase of our relationship.

I'm sure that in the future our contacts we can consolidate feeling of common good faith and sympathy we have established during our recent meetings. With the sense of our deep consideration, I remain

Yours faithfully

- Massimo Pugliese -

Rappresentative of "Gruppo Europeo"

Mister Ing.

Matteo TUTINO

New York

68. 4715

TRANSPRAESA AKTIENGESSELLSCHAFT

Transpraesa Société Anonyme • Transpraesa Limited

VADUZ, FÜRSTENTUM LIECHTENSTEIN

ab 15.11.76
P.O.B. 339
FL-9490 Vaduz

Telefon: Nr. (055) 221 11

Bankverbindungen:

Bank in Liechtenstein Aktiengesellschaft, Vaduz

Vaduz 15 November 1976

Mr. Ing. Matthew Tutino
141 Deer Ridge Road
Basking Ridge, New Jersey 07920

Dear Mr. Tutino,

We have had the pleasure of knowing and working with you for many months, while you were officially the Executive Vice President of the Export Import Bank of the U.S. in President's administration. In addition we have enjoyed your thoroughness and professionalism while on special assignment for the United States Government during our discussions regarding our "European Scientific Groupe" and their scientific discovery, which now has been fully taken over by Transpraesa.

In consideration for the above, with my power of attorney on behalf of Transpraesa, we would like to take the liberty of offering to you the representation of Transpraesa to the United States Government, its designated entities or private entities, so as to continue to completion the already commenced discussions and negotiations.

Hereto attached a power of attorney fully authorizing you to proceed with the negotiations on our behalf. The attached power of attorney is fully effective immediately.

Please inform us at your earliest convenience when we can proceed to the formalization of this document with a authorized notary and United States consulate.

Sincerely,
TRANSPRAESA
Aktiengesellschaft
(Dr. Massimo Pugliese)

by power of attorney

6P 1718
TRANSPRAESA AKTIENGESSELLSCHAFT

Transpraesa Société Anonyme · Transpraesa Limited

VADUZ, FÜRSTENTUM LIECHTENSTEIN

15.11.76

B. 339

1490 Vaduz

nr. (076) 22138

Verbindung:

in Liechtenstein Aktiengesellschaft, Vaduz

Vaduz 26 November 1976

Mr. Ing. Matthew Tutino
141 Deer Ridge Road
Basking Ridge, New Jersey 07920

Dear Mr. Tutino

Following and confirming our discussions, I am empowered to inform you that in consideration for your essential services and participation in our project with the United States Government, other governments and/or private entities, Transpraesa commits itself to pay to you the sum of 20,000,000 dollars U.S. (twenty million dollars U.S.) out of the expected 50,000,000 dollars U.S. (fifty million dollars U.S.) for the initial phase of our project.

In the event that in the financial negotiations with our partners, the requested participation of our partners is reduced, your initial payment will be reduced proportionally with the balance to be paid to you upon receipt of funds by Transpraesa in immediate following phases or payments. In no event, however, will our initial payment to you be less than 10,000,000 dollars U.S. (ten million dollars U.S.).

The payment of the above mentioned funds or fees will be made simultaneously with the release of funds by the United States Government, its designated entity or private entity to Transpraesa. Further the funds or fees referred to above, will be deposited into any accounts of your choice.

Sincerely,

TRANSPRAESA
Aktiengesellschaft

(Dr. Massimo Pugliese)

by power of attorney

Copy for
Dr. Pugliese

MATTHEW E. TUTINO
Management and Marketing Consultant
DEER RIDGE ROAD
BASKING RIDGE, N. J. 07920

November 26, 1976

Dr. Massimo Pugliese
Via Tevere 19
Rome, Italy

transmitted for review

Dear Dr. Pugliese,

I am in receipt of your letter of 26 November 1976. After careful evaluation of your proposal, I would like to inform you that I accept your proposal under the following condition: As you are aware, prior to September 1976 I was in the employ of the United States Government and President Ford. As a result of the recent U.S. elections, if I should return to government service, I would no longer be in a position to continue the above mentioned negotiations due to a possible conflict of interest. In such event I request your agreement to replace myself with Dr. Lorenzo Gorini - Via Ferrero Di Cambiano 82, Rome, Italy, with the power of attorney you granted to me so that he can continue the negotiations and representation on behalf of Transpraesa. This act will guarantee the integrity of your project without delay.

Please sign a copy of this letter, indicating your acceptance and concurrence and return it to me.

Sincerely yours,

Matthew E. Tutino

Matthew E. Tutino

Copy
Concurrence
[Signature]